May 2015 Secretary’s Report
This report details the day-to-day activities of the ASCA Board of Directors. It includes issues brought before the Board of Directors through mail, fax, e-mail, and/or telephone communications.

Email Motions

RA.15.09 Add BN and ODX to Eligibility to Enter Rules
Approve: Unanimous
Disapprove: 0
Abstain: 0
MOTION CARRIES

Motion: Wesen
I make the following motion for the Rally Committee.

Motion title: RC Motion 15.8: Adding Beginner Novice (BN) and Open Dog Excellent (ODX) to the Eligibility to Enter rules

Effective Date: June 1, 2016

Maker of Motion: Heinz Guenter Geisel
Seconder of Motion: Leah Swatko

Discussion Period: 4/2/15 – 4/8/15
Voting Period: 4/9/15 – 4/15/15

Motion statement: I move to make the following changes to sections 1.1.1 Qualifying Score, 3.1 Rally Novice Title, 3.2 Rally Novice A Class 3.2.1 Eligibility to Enter; Relationship to Dog, 3.2.2 Number of dogs a person may exhibit, 4.1 Rally Advanced Title, 4.2 Rally Advanced A Class 4.2.1 Eligibility to Enter, 5.1 Rally Excellent Title, 5.2 Rally Excellent A Class 5.2.1 Eligibility to Enter, 6.1 Rally Masters Title, 6.2 Rally Masters A Class 6.2.1 Eligibility to Enter of the Rally Rulebook.

Purpose of motion: This motion is needed to add the newly created Obedience classes, Beginners Novice (BN) and Open Dog Excellent (ODX), into the Rulebook and to clarify that “X” legs and titles can come from any Class. The BN class is a new optional title in Obedience lower than the CD and the ODX class is equivalent to the CDX for title progression to Utility. These two classes makes it necessary to update the eligibility to enter rules in Rally. Further, this motion makes the subsections for all levels the same and brings consistency of language to all the sections in order to clarify the rules in Chapter 3 for all levels.

Parties affected by the motion and how it will affect them: Affiliates, Exhibitors, Webmaster, Business Office. Affiliates are affected as trial secretaries will need to watch for these titles when entry forms are submitted for Rally trials to help ensure correct classes are entered. Exhibitors are affected as the new rules could affect the rally class they are eligible to enter and
subsequent qualifying scores toward titles. The webmaster is affected as a new rulebook will need to be uploaded to the website, but this motion will be effective with the June 2016 rulebook so no unexpected work will be needed by the webmaster. The Business Office will be affected as these updates will affect exhibitor eligibility into classes and thus affects qualifying scores toward titles.
If necessary, please state the date that the affected office gave approval: The Business Office Manager approved this motion on 3/27/15.

Results of the committee vote:
Approve: (7)
Disapprove: (0)
Abstain: (0)
Non-Voting: (1)

Committee Comments: Pat Pierce - With the addition of the new Open ODX and Beginner Novice classes in Obedience, exhibitors earning either of these titles found themselves in a sort of “rulebook limbo” regarding eligibility to enter A or B Rally classes. Experience also showed us exhibitors did not understand X title legs could be earned from all three classes (A,B and C). This motion clarifies eligibility and removes the “rulebook limbo”.

Body of the motion: This motion makes clear to the affiliates and exhibitors that the new obedience classes, BN and ODX, must be considered in determining the eligibility to enter A or B Rally classes. This motion also clarifies that “X” legs may be received from any class in a level. This motion also clarifies that qualifying scores can only come from classes the dog is eligible to enter.

New wording:

Section 11: Qualifying Score
1.1.1 Qualifying scores in ASCA Rally range from 170-200 points. A qualifying score in ASCA Rally may be earned in a single regular class at an ASCA Specialty or sanctioned Rally Trial. In order for a qualifying score to count toward a title, the dog must be entered in the correct class at the time entries close for the Rally trial entered.

3.1 Rally Novice Title
3.1.2 Requirements for RNX Title
ASCA will issue a Rally Novice X certificate to a dog with an ASCA registration or tracking number, and will permit the use of RNX after its name when it has received three qualifying scores in Novice of 195 or more by at least two different Judges. Qualifying scores for the RNX title may be earned from any three of the classes at the Novice level. The RNX title may be earned from any of the three classes or a combination of the classes. The RNX is required for the RTX title.

3.2 Rally Novice A Class
3.2.1 Eligibility to Enter; Relationship to Dog
The Rally Novice A class shall be for dogs not less than six months of age that have not earned any ASCA Obedience or ASCA Rally title or equivalent title from any registry, prior to the close...
of entries of the Rally Trial entered. The handler or a member of the handler’s household or immediate family must own the entered dog. The handler may not have previously handled or regularly trained a dog that has earned an Obedience or Rally title from any registry.

3.2.2 Relationship to Dog; Number of Dogs a Person May Exhibit
The handler or a member of the handler’s household or immediate family must own the entered dog. A person may handle more than one eligible dog in the Novice A class.

4.1 Rally Advanced Title
4.1.2 Requirements for RAX Title
ASCA will issue a Rally Advanced X (RAX) certificate to a dog with an ASCA registration or tracking number, and will permit the use of RAX after its name when it has received three qualifying scores in Advanced of 195 or more by at least two different Judges. The RAX title may be earned from any three of the classes at the Advanced level. Qualifying scores for the RAX title may be earned from any of the three classes or a combination of the classes. The RAX is required for the RTX title.

4.2 Rally Advanced A Class
4.2.1 Eligibility to Enter
The Rally Advanced A class shall be for any dogs that have earned the Rally Novice (RN) title from ASCA and have not earned the Rally Advanced (RA) or equivalent title from any registry or the ASCA obedience title of BN or above or equivalent from any registry, prior to the close of entries of the Rally Trial entered. The RAX title may be earned from this class.

5.1 Rally Excellent Title
5.1.2 Requirements for REX Title
ASCA will issue a Rally Excellent X (REX) certificate to a dog with an ASCA registration or tracking number, and will permit the use of REX after its name when it has received three qualifying scores in Excellent of 195 or more by at least two different Judges. Qualifying scores for the REX title may be earned from any of the three classes or a combination of the classes. The REX is required for the RTX title.

5.2 Rally Excellent A Class
5.2.1 Eligibility to Enter
The Rally Excellent A class shall be for any dogs that have earned the Rally Advanced (RA) title from ASCA prior to the close of entries of the Rally Trial entered, but and have not earned the Rally Excellent (RE) or equivalent title from any registry or the ASCA obedience title of CD or above or equivalent from any registry, prior to the close of entries of the Rally Trial entered.

6.1 Rally Masters Title
6.1.2 Requirements for RMX Title
ASCA will issue a Rally Masters X (RMX) certificate to a dog with an ASCA registration or tracking number, and will permit the use of RMX after its name when it has received three qualifying scores in Masters of 195 or more by at least two different Judges. Qualifying scores for the RMX title may be earned from any of the three classes or a combination of the classes. The RMX is required for the RTX title.
6.2 Rally Masters A Class
6.2.1 Eligibility to Enter
The Rally Masters A class shall be for any dogs that have earned the Rally Excellent (RE) title from ASCA prior to the close of entries of the Rally Trial entered, but and have not earned the Rally Masters (RM) or equivalent from any registry or the ASCA obedience title of CDX/ODX or above or equivalent from any registry, prior to the close of entries of the Rally Trial entered.

Current wording:

Section 11: Qualifying Score
1.1.1 Qualifying scores in ASCA Rally range from 170-200 points. A qualifying score in ASCA Rally may be earned in a single regular class at an ASCA Specialty or sanctioned Rally Trial.

3.1 Rally Novice Title
3.1.2 Requirements for RNX Title
ASCA will issue a Rally Novice X certificate to a dog with an ASCA registration or tracking number, and will permit the use of RNX after its name when it has received three qualifying scores in Novice of 195 or more by at least two different Judges. The RNX title may be earned from any three of the classes at the Novice level. The RNX is required for the RTX title.

3.2 Rally Novice A Class
3.2.1 Eligibility to Enter; Relationship to Dog
The Rally Novice A class shall be for dogs not less than six months of age that have not earned an Obedience or Rally title from any registry. The handler or a member of the handler’s household or immediate family must own the entered dog. The handler may not have previously handled or regularly trained a dog that has earned an Obedience or Rally title from any registry.

3.2.2 Number of Dogs a Person May Exhibit
A person may handle more than one eligible dog in the Novice A class.

4.1 Rally Advanced Title
4.1.2 Requirements for RAX Title
ASCA will issue a Rally Advanced X (RAX) certificate to a dog with an ASCA registration or tracking number, and will permit the use of RAX after its name when it has received three qualifying scores in Advanced of 195 or more by at least two different Judges. The RAX title may be earned from any three of the classes at the Advanced level. The RAX is required for the RTX title.

4.2 Rally Advanced A Class
4.2.1 Eligibility to Enter
The Rally Advanced A class shall be for any dogs that have earned the Rally Novice (RN) title from ASCA and have not earned the Rally Advanced (RA) or equivalent title or any obedience title from any registry, prior to the close of entries of the Rally Trial entered. The RAX title may be earned from this class.
5.1 Rally Excellent Title  
5.1.2 Requirements for REX Title  
ASCA will issue a Rally Excellent X (REX) certificate to a dog with an ASCA registration or tracking number, and will permit the use of REX after its name when it has received three qualifying scores in Excellent of 195 or more by at least two different Judges. The REX is required for the RTX title.

5.2 Rally Excellent A Class  
5.2.1 Eligibility to Enter  
The Rally Excellent A class shall be for any dog that has earned the Rally Advanced (RA) title from ASCA prior to the close of entries of the Rally Trial entered, but have not earned the Rally Excellent (RE) or equivalent or any obedience title from any registry, prior to the close of entries of the Rally Trial entered.

6.1 Rally Masters Title  
6.1.2 Requirements for RMX Title  
ASCA will issue a Rally Masters X (RMX) certificate to a dog with an ASCA registration or tracking number, and will permit the use of RMX after its name when it has received three qualifying scores in Masters of 195 or more by at least two different Judges. The RMX is required for the RTX title.

6.2 Rally Masters A Class  
6.2.1 Eligibility to Enter  
The Rally Masters A class shall be for any dogs that have earned the Rally Excellent (RE) title from ASCA prior to the close of entries of the Rally Trial entered, but have not earned the Rally Masters (RM) or equivalent or any obedience title of CDX or above from any registry.

**BD.15.65 Change to Policy Book Section 14 (Revised)**  
Approve: DeChant, Dolan, Hardin, Kissman, Roberts, Silveira, Vest, Wesen  
Disapprove: King  
Abstain: 0  
MOTION CARRIES

Motion: Dolan  
Second: Vest  
I move to change Section 14 of the Policy Book which reads:

14 Member in Good Standing  
A member in good standing is considered to be in good standing if he/she is in compliance with all the rules and regulations of ASCA and its affiliates and conducts him/herself to advance the interests of ASCA and the breed. As examples, a member is not in good standing if he/she has not paid dues when assessed or it he/she is presently under discipline imposed by ASCA or an affiliate.

To read:
14 Good Standing
A person must be in good standing with ASCA and its Affiliates in order to utilize any of
ASCA’s programs, including the registry, obtain any of its benefits, or represent ASCA in any
manner, including acting as a judge. To remain in good standing, a person must comply with all
the rules and regulations of ASCA and its Affiliates and conduct himself or herself in such
manner as to advance the interests of ASCA and the breed. A person is not in good standing with
ASCA, and is thus not entitled to utilize its programs, obtain its benefits, or represent it in any
capacity, if such person:

a) Is currently under discipline imposed by ASCA or by any of its Affiliates;

b) Is not in compliance with the Dishonored Funds Policy set forth in Section 19.4 below; or

c) Is currently suspended from privileges for any reason by the American Kennel Club (USA),
the Canadian Kennel Club (Canada), the United Kennel Club (USA), the Kennel Club (United
Kingdom) or the Federation Cynologique Internationale (FCI). A person not in good standing
with ASCA because of this subsection (c) may request the Board of Directors to reinstate such
person to good standing and the Board's determination shall be final.

A person not in good standing with ASCA remains not in good standing until the reason therefor
has been rectified or removed.

Rationale: The proposed change defines “good standing” and attaches penalties associated with
the loss of good standing. Also, the change gives a right of appeal, but preserves the automatic
imposition of the penalty unless and until the Board acts to remove it.

Effective: When approved by the Board of Directors.

**BD.15.66 Accept FrogSlayer Bid for System Upgrade**
Approve: Dolan, Hardin, Kissman, Silveira, Vest, Wesen
Disapprove: DeChant, King, Roberts
Abstain: 0
MOTION CARRIES

*Comment from DeChant:* I am for the proposal completely but want to provide the Members
with the information for which some have asked.

*Comment from King:* I approve of FrogSlayer as the company to accept but I think there are
some things we need to cover in the bid before approval.

*Comment from Roberts:* I am in favor of this project and want to accept Frogslayer's proposal
after we work out a few details.

Motion: Vest
Second: Dolan
I move to accept the attached bid from FrogSlayer, LLC to provide a full System Upgrade to the Australian Shepherd Club of America. FrogSlayer’s bid states that they will deliver the first phase of a web-based management system, accessible anywhere in the world at any time, to fulfill and manage ASCA’s operations for its members and its staff.

The financial terms of the System Upgrade are as follows:

FrogSlayer requires an advanced deposit to begin work. In this case $15k. The project will be billed on a time and materials basis at the hourly rates as outlined in the SOW. We'll charge hours against the advanced deposit until the $15k has been fully depleted.

After that, we'll invoice ASCA at the beginning of every month for hours logged for the previous month. Ex: May 1st invoices were sent for work performed from April 1 to April 30. Payment is due within 10 calendar days upon receipt of the invoice.

Also, I'll keep you updated on current burn rate each week at our sync-up meeting.

If we assume a sustainable pace during the project (which is typical), you're looking at the following payment schedule based on the estimates we provided:

Kick-off: $15k
- Month 1: $13k to $21k ($28k to $35k..less $15k)
- Month 2: $28k to $35k
- Month 3: $28k to $35k
- Month 4: $28k to $35k
- Month 5: $28k to $35k
- Month 6: $28k to $35k
- Month 7: $28k to $35k

System approvals as each sprint is completed will be provided to ASCA Business Office Manager for approval as follows:

**COMMUNICATION & REPORTING**
Each sprint will include a loop of development, testing and feedback with the project manager organizing and grooming the backlog of tasks and bugs on a daily basis. The project manager will also facilitate a daily stand-up meeting, known as the Daily Scrum, lasting no more than 15 minutes. Client will receive the following electronic communication:
- Weekly status reports detailing what’s been done, what’s next, and if there are any outstanding problems or questions that need Client’s attention.
- In addition, the client representative is encouraged to come onsite for a product demo at the end of every Sprint.

The bid contained within this motion is inclusive of the first phase of the complete redesign of ASCA’s current business office systems which also provides service to the ASCA membership.

Rationale for motion: To replace ASCA’s current 14 year old legacy operating system which cannot be updated in a cost efficient manner. The current operating system can no longer
efficiently support ASCA Business Office functions nor can it provide the ASCA membership with on-line capabilities that have been requested.

**Judge Approvals**

New ASCA Senior Breeder Judge Sue Holtz (Idaho)
New ASCA Senior Breeder Judge Elizabeth Stibley (Colorado)

**Committee Appointments**

New Tracking Committee Member Maia Halvorsen (Region 1)

**Agility Committee**

Term extended to Spring 2016: Sue Graham (Region 2), Robin McNeill (Region 5)
Term renewed until Spring 2017: Judy Boone (Chair), Carol McQuade (Region 1), Sherry Butler (Region 2), Betty Jaco (Region 5), Kathy Fretz (Region 6)

**May 14 Board Teleconference Meeting Minutes**

Present: President Ann DeChant, 1st Vice President Preston Kissman, Treasurer Pete Dolan, Secretary Ken Silveira, Director Cindy King, Director Rachel Vest, Director Jan Wesen, Executive Secretary Kalla Jaco
Absent: 2nd Vice President Rick Hardin, Director Jean Roberts

There is a quorum with 7 voting members of the Board present.

*DeChant called the meeting to order at 7:00 pm Central Time.*

**Ratification of April Email Votes**

**BD.15.67 Ratification of April Email Votes**

All present approve (Absent: Hardin, Roberts); Motion carries.
Motion: Kissman
Second: Silveira

*I make a motion to ratify the April email votes.*

– Roberts joined the meeting at 7:02 pm.

**April Treasurer’s Report**

There is $217,214.97 in the Chase Checking account, $350,229.40 in the Chase Savings account, and $100.00 in the Chase Wire account. ASCA's total assets come in at $827,453.44.

Overall income is down ~$24,727 compared to 2014. There were significant decreases in income from Aussie Times ads, gain/loss on securities, member services, membership dues, program income, and registry services. The Board discussed possible reasons for the downturn in revenue and whether anything should be done about it at this time. The Board will keep an eye on things in the upcoming quarter.

Expenses are up ~$268 compared to 2014. There were significant decreases in expenses for Aussie Times postage/printing/mail preparation, insurance, and postage and delivery. There were
significant increases in expenses for Director/Officer reimbursement, member services, office expenses, and printing and reproduction.

Dolan stated that the Office was doing a good job of keeping expenses down.

There is $56,538.75 in the Additional Event Membership Dues account to pay for Finals.

**BD.15.68 April Treasurer’s Report**

All present approve (Absent: Hardin); Motion carries.
Motion: Roberts  
Second: Vest  
I make a motion to approve the Treasurer’s report.

**System Upgrade**

Vest explained her reasons for making a motion to accept FrogSlayer’s bid for the computer system upgrade. Of the bids turned in, FrogSlayer would provide the most benefit for the dollar spent. There is already a working relationship with the Business Office and FrogSlayer. If their bid is accepted, they would be able to start the project sometime in June.

**Members Not in Good Standing**

The Board discussed motion BD.15.65 Change to Policy Book Section 14, which would revise the definition of being ‘in good standing’ with ASCA. The motion would require ASCA to find any member not in good standing with another registry as the same in our registry. The Board would like to add the option for them to make the final determination on a member’s standing, so ASCA would not solely rely on the findings of another registry. Dolan has withdrawn the motion and will consult with Counsel on revisions.

**Media Used by ASCA**

The Board discussed whether or not a policy is needed for choosing images used to represent ASCA on the Website, Facebook, etc. Some Directors felt that a guideline or policy would provide continuity and consistency. Some took issue with having photos of dogs that would be disqualified per the ASCA Breed Standard being used by ASCA. Some felt that there was not a problem with how things are being handled now.

− Hardin joined the meeting at 8:06 pm.

The Board will find out what guidelines the Webmaster is currently following. By the end of June, the Board will develop a mission statement regarding media use. A subcommittee of the Board (made up of: Vest, Silveira, and Roberts) will then work with the Webmaster to put guidelines in place, to be presented during the July voting cycle.

The Board briefly discussed the purpose of the AussENews and the items it contains.

**Firm Footing for Conformation Dogs**

The Board has received a suggestion from a member for a change to Conformation Rule 8.3a regarding judges only being allowed to ask dogs to move on surfaces that provide firm footing. Dolan will take this suggestion to the Conformation Committee.
Obedience Documents for the Website
The Obedience Committee has four documents that they would like put on the Website for Affiliates to use as tools when holding obedience trials. The Board discussed if these items might be better served as appendices to the Obedience Rulebook so that there is some accountability for keeping the documents updated.

BD.15.69 Obedience Committee Docs for Website
All present approve; Motion carries.
Motion: Wesen
Second: DeChant
I move that these Obedience Committee documents (Guidelines for Obedience Trial Coordinator, Guidelines for Obedience Trial Secretary, sample confirmation letter, and sample obedience entry spreadsheet) for how to put on an Obedience Trial to be put on the Website.

Dog Bite Incident
Vest has performed an investigation into the incident and her recommendation is with Counsel. It will be presented during the June voting cycle.

DNA Issue
DeChant reported that the Office Manager and Will Gergits of Therion are coming up with a recommendation for what can be done to help resolve current DNA issues.

Vest will send her question from the Spring Meeting to Gergits and notify the Board of his answer.

Purina Farms
Hardin, Vest, and Wesen have all been to Purina Farms recently, and Purina will be sending representatives to the 2015 ASCA Nationals in Tennessee. DeChant and Vest will work on a response to Purina’s letter.

DeChant called the meeting adjourned at 8:54 pm.

May 21 Board Teleconference Meeting Minutes

Present: President Ann DeChant, 1st Vice President Preston Kissman, 2nd Vice President Rick Hardin, Treasurer Pete Dolan, Secretary Ken Silveira, Director Jean Roberts, Director Cindy King, Director Rachel Vest, Director Jan Wesen, System Liaison Allison Bryant, Executive Secretary Kalla Jaco

There is a quorum with 9 voting members of the Board present.

DeChant called the meeting to order at 7:00 pm Central Time.

System Upgrade
The Board went through and discussed answers to questions that had been posted by members on the ASCA-L.
Office Manager Ray Fryar joined the meeting at 7:09 pm.

Vest will work with Bryant and Fryar to draft a response to member questions that will be posted on the ASCA-L.

**Member Feedback**

The Board also discussed how best to handle situations where member feedback on a motion might persuade the Board to postpone their decision. The Board has several options according to policy: the maker can withdraw the motion (indefinitely, or to resubmit with changes); the Board can vote the motion down and revisit; or the Board can pass the motion, which is not necessarily the end of the line. The Board also has the option of rescinding a motion during the following teleconference meeting.

*DeChant called the meeting adjourned at 8:02 pm.*

This report is respectfully submitted by Kalla Jaco, Executive Secretary.